

HOV Services Limited

Regd. Office: 3rd Floor, Sharada Arcade, Pune Satara Road, Bibwewadi, Pune - 411037.

Audited Results for the Quarter and Year Ended on December 31, 2012

PART I

(Rs. In Lacs, except per share data)

| Consolidated | | | | Standalone | | | | |
|---------------------------|--|----|--|------------------------------|-------------------------------|------------------------------|---------------------------|--|
| Year Ended December 31 | Nine Months Period Ended December 31 | | Particulars | Quarter Ended December 31 | Quarter Ended September 30 | Quarter Ended December 31 | Year Ended December 31 | Nine Months Period Ended December 31 |
| 2012 | 2011 | 1 | | 2012 | 2012 | 2011 | 2012 | 2011 |
| Audited | Audited | 1 | | Audited* | Unaudited | Unaudited | Audited | Audited |
| | | 1 | Income from operations | | | | | |
| 1,401.97 | 1,054.18 | | (a) Income from operations | 321.97 | 263.56 | 288.48 | 1,135.98 | 941.01 |
| _ | 45.89 | | (b) Other operating income | 803 | _ | 13.22 | _ | 45.89 |
| 1,401.97 | 1,100.07 | | Total income from operations (Net) | 330.00 | 263.56 | 301.70 | 1,135.98 | 986.90 |
| | | 2 | Expenses | | | | | |
| 211.98 | _ | | (a) Cost of materials | _ | _ | _ | _ | _ |
| 965.88 | 575.79 | | (b) Employee benefits expense | 223.34 | 228.51 | 199.68 | 876.07 | 576.51 |
| 49.93 | 27.61 | | (c) Depreciation and amortisation expense | 8.27 | 8.12 | 9.24 | 34.21 | 27.62 |
| 86.91 | 70.00 | | (d) Rent expenses | 28.33 | 28.42 | 23.37 | 90.77 | 70.00 |
| 279.01 | 280.46 | | (e) Other expenses | 71.32 | 82.45 | 89.52 | 320.55 | 252.90 |
| _ | _ | | (f) Reimbursement of corporate charges | (65.37) | (65.69) | (61.72) | (257.07) | (125.35) |
| 1,593.71 | 953.86 | | Total expenses | 265.89 | 281.81 | 260.09 | 1,064.53 | 801.68 |
| (191.74) | 146.21 | 3 | Profit/(Loss) from operations before other income, finance costs (1-2) | 64.11 | (18.25) | 41.61 | 71.45 | 185.22 |
| 155.79 | 52.86 | 4 | Other income | 31.58 | 35.95 | 29.11 | 147.28 | 54.26 |
| (35.95) | 199.07 | 5 | Profit/(Loss) from ordinary activities before finance costs (3+4) | 95.69 | 17.70 | 70.72 | 218.73 | 239.48 |
| - | - | 6 | Finance costs | - | - | _ | - | - |
| (35.95) | 199.07 | 7 | Profit/(Loss) from ordinary activities before tax (5-6) | 95.69 | 17.70 | 70.72 | 218.73 | 239.48 |
| 76.40 | 79.46 | 8 | Tax expense | 35.72 | 5.66 | 21.17 | 76.40 | 79.46 |
| (112.35) | 119.61 | 9 | Net Profit/(Loss) for the year before minority interest and before profit/(loss) of associates (7-8) | 59.97 | 12.04 | 49.55 | 142.33 | 160.02 |
| (88.01) | - | 10 | Minority interest | _ | _ | _ | - | - |
| (24.34) | 119.61 | 11 | Net Profit/(Loss) for the year after minority interest but before profit/(loss) of associates (9-10) | 59.97 | 12.04 | 49.55 | 142.33 | 160.02 |
| 512.32 | (1,043.33) | 12 | Share of profit/(Loss) of associates | _ | _ | _ | _ | _ |
| 487.98 | (923.72) | 13 | Net Profit/(Loss) after taxes, minority interest and share of profit / (Loss) of associates (11+12) | 59.97 | 12.04 | 49.55 | 142.33 | 160.02 |
| 1,249.10 | 1,249.10 | 14 | Paid-up equity share capital (Face Value of Rs. 10 each) | 1,249.10 | 1,249.10 | 1,249.10 | 1,249.10 | 1,249.10 |
| 20,184.67 | 20,473.77 | 15 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 7,219.47 | 7,077.13 |
| 3.91 | (7.40) | 16 | Basic & Diluted Earnings per share of (Rs. 10 each) (not annualized) | 0.48 | 0.10 | 0.40 | 1.14 | 1.28 |

See accompanying note to the financial results

PART II

Select Information for the Quarter and Year Ended on December 31, 2012

| | Particulars | Quarter Ended December 31 | Quarter Ended September 30 | Quarter Ended December 31 | Year Ended December 31 | Nine Months Period Ended December 31 |
|---|--|------------------------------|-------------------------------|------------------------------|---------------------------|--|
| | | 2012 | 2012 | 2011 | 2012 | 2011 |
| | | Audited | Unaudited | Unaudited | Audited | Audited |
| Α | PARTICULARS OF SHAREHOLDING | | | | | |
| | Public shareholding | | | | | |
| | Number of shares | 64,01,943 | 64,01,943 | 64,06,943 | 64,01,943 | 64,06,943 |
| | Percentage of shareholding | 51.25 | 51.25 | 51.29 | 51.25 | 51.29 |
| | Promoters and promoter group shareholding | | | | | |
| | a) Pledged/Encumbered | | | | | |
| | Number of shares | _ | _ | _ | _ | _ |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | _ | _ | _ | _ | _ |
| | Percentage of shares (as a % of the total share capital of the company) | _ | _ | _ | _ | _ |
| | b) Non-encumbered | | | | | |
| | Number of shares | 60,89,079 | 60,89,079 | 60,84,079 | 60,89,079 | 60,84,079 |
| | Percentage of shares (as a% of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| | Percentage of shares (as a % of the total share capital of the company) | 48.75 | 48.75 | 48.71 | 48.75 | 48.71 |

B INVESTOR COMPLAINTS FOR CURRENT QUARTER ENDED DECEMBER 31, 2012

Pending at the beginning of the quarter:- Nil; Received during the quarter:- Nil; Disposed off during the quarter:- Nil; Remaining unresolved at the end of the quarter:- Nil

(Rs. In Lakhs)

| | Segment wise Revenue, Results and Capital Employed - Consolidated | | | | |
|------|---|---------------------------------|--|--|--|
| | Particulars | Year Ended December 31, 2012 | | | |
| Seg | ment Revenue : | | | | |
| (a) | Software and IT Enabled Services | 1,135.37 | | | |
| (b) | Environment Solutions Business | 266.60 | | | |
| Net | sales/Income From Operations | 1,401.97 | | | |
| Seg | ment Results Profit/(Loss) before tax and interest from segment: | | | | |
| (a) | Software and IT Enabled Services | 582.82 | | | |
| (b) | Environment Solutions Business | (174.23) | | | |
| (c) | Unallocated | 155.79 | | | |
| Tota | Il Profit/(Loss) Before Tax | 564.38 | | | |
| Cap | ital Employed | | | | |
| (a) | Software and IT Enabled Services | 21,120.12 | | | |
| (b) | Environment Solutions Business | 128.53 | | | |
| (c) | Unallocated | 185.12 | | | |
| Tota | l | 21,433.77 | | | |

Notes:

- The above results were reviewed by the Audit Committee and approved at the Board Meeting held on February 27, 2013.
- Other Income includes rental income of Rs.19.46 lakhs adjusted for finance & other borrowing cost of Rs. 20.50 lakhs and amortisation expense of Rs. 3.13 lakhs.
- *The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and published year to date figures upto the third quarter of the current financial year.
- During the current year, Company through its step down subsidiary HOV Environment Solutions Pvt. Ltd. has started new business operations of Environmental protection and consultancy services. Accordingly, two separate business segments viz. a) Software and IT Enabled Services b) Environment solutions Business have been identified.
- The Company had completed the merger of its indirect subsidiary i.e. HOV Services, LLC with SOURCECORP, Inc on April 29, 2011. The new name of the combined entity is SourceHOV, LLC., in which the Company's financial interest is 27.2% and has been consolidated as an associte.
- Current year's figures are not comparable with those of the previous year since i) Current year's figures are for 12 months whereas previous year were for 9 months and ii) Commencement of Environment business as sated in note 4 above.
- Previous periods' figures are regrouped/rearranged wherever considered necessary to conform to current year's/periods' presentation.

For, HOV Services Limited

Sd/-

Sunil Rajadhyaksha Chairman & Executive Director

Place : Mumbai
Date : February 27, 2013