

Regd. Office: 3rd Floor, Sharada Arcade, Pune Satara Road, Bibwewadi, Pune - 411037.

# FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2012 & YEAR ENDED DECEMBER 31, 2011

PAF	RTI			(Rs in Lakhs, e	xcept per share data)
	Particulars	Quarter ended March 31, 2012	Quarter ended Dec 31, 2011	Quarter ended March 31, 2011	
_		Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations	070.40	200.40	070.00	
	(a) Income from Operations	276.10	288.48	678.93	941.01
	(b) Other operating Income	-	13.22	3.51	45.89
	Total Income from Operations (Net)	276.10	301.70	682.44	986.90
2	Expenses				
	(a) Employee benefits expense	211.61	199.68	167.84	575.12
	(b) Depreciation and Amortisation Expense	9.08	9.24	9.85	27.61
	(c) Travelling expenses	30.51	33.20	11.88	64.35
	(d) Other expenses	73.79	79.69	61.16	258.55
	(e) Reimbursement of Corporate Charges	(59.91)	(61.72)	(24.44)	(125.35)
	Total Expenses	265.08	260.09	226.29	800.28
3	Profit/(Loss) from Operations before Other Income,				
	finance costs and exceptional items (1-2)	11.02	41.61	456.15	186.62
4	Other Income	36.65	29.11	1.77	52.86
5	Profit/(Loss) from ordinary activities before				
	finance costs and exceptional items (3+4)	47.67	70.72	457.92	239.48
6	Finance Costs	-	_	_	_
7	Profit/(Loss) from ordinary activities after finance costs but				
ll'	before exceptional items (5-6)	47.67	70.72	457.92	239.48
8	Exceptional Items	_	-	_	
9	Profit/(Loss) from ordinary activities before tax (7+8)	47.67	70.72	457.92	239.48
10	, ,	16.30	21.17	6.68	79.46
11	P	31.37	49.55	451.24	160.02
12		31.37	43.33	431.24	100.02
13		31.37	49.55	451.24	160.02
_	, , , , , , , , , , , , , , , , , , , ,		1,249.10	1,249.10	1,249.10
14	1 1 7 1 (	1,249.10	1,249.10	1,249.10	1,249.10
15	balance sheet of previous accounting year				7,077.13
16	3				
	a) Basic & Diluted	0.25	0.40	3.61	1.28
	ART II elect information for the Quarter Ended March 31, 2012				
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	- Number of shares	6,401,943	6,406,943	6,421,943	6,406,943
	- Percentage of shareholding	51.25	51.29	51.41	51.29
2	Promoters and promoter group Shareholding				
	a) Pledged/Encumbered				
	- Number of shares	-	_	_	_
	- Percentage of shares (as a % of the total shareholding				
	of promoter and promoter group)	-	-	_	-
	- Percentage of shares (as a % of the total				
	share capital of the company)	-	-	_	-
	b) Non-encumbered				
	- Number of Shares	6,089,079	6,084,079	6,069,079	6,084,079
	- Percentage of shares (as a % of the total shareholding				
	of promoter and promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital				
	of the compnay)	48.75	48.71	48.59	48.71
	Particulars			Quarter Ended	l March 31, 2012
В					
	Pending at the beginning of the quarter				_
	Reveived during the guarter				3
	Disposed off during the quarter				3
	Remaining unresolved at the end of the quarter				_
	<u> </u>			1	

### Notes:

The above results were reviewed by the Audit Committee and approved at the Board Meeting held on May 2, 2012. Results for the current and

previous year's quarters have been reviewed by the Auditors of the Company.

The Company is engaged in the BPO business of Finance and Accounting Sector including software development and support services. Accordingly there are no separate reportable segments as per Accounting Standard 17 on "Segment Reporting" prescribed by Companies (Accounting Standards) Rules, 2006.

Previous period's/year's figures are regrouped/rearranged wherever considered necessary to conform to current period's/year's presentation.

ART	1				xcept per share dat
		CONSOLIDATED		STANDALONE	
	Particulars	Nine Months Period ended Dec 31, 2011	Previous Year ended March 31, 2011	Nine Months Period ended Dec 31, 2011	Previous Year ended March 31, 2011
		Audited	Audited	Audited	Audited
1	Income from Operations				
	(a) Income from Operations	1,054.18	70,925.37	941.01	2,474.01
	(b) Other operating Income	45.89	16.83	45.89	-
	Total Income from Operations (Net)	1,100.07	70,942.20	986.90	2,474.01
2	Expenses				
	(a) Employee benefits expenses	575.79	36,072.22	576.51	563.07
	(b) Depreciation and Amortisation Expense	27.61	2,916.36	27.62	37.23
	(c) Other expenses	350.46	23,765.51	197.55	225.72
	Total Expenses	953.86	62,754.09	801.68	826.02
3	Profit/(Loss) from Operations before Other Income, finance costs and exceptional items (1-2)	146.21	8,188.11	185.22	1,647.99
4	Other Income	52.86	156.48	54.26	22.82
5	Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4)	199.07	8,344.59	239.48	1,670.81
6	Finance Costs	-	2,927.55	-	-
7	Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6)	199.07	5,417.04	239.48	1,670.81
8	Exceptional Items	-	-	=	-
9	Profit/(Loss) from ordinary activities before tax $(7+8)$	199.07	5,417.04	239.48	1,670.81
10	Tax expense	79.46	44.05	79.46	9.02
11	Net Profit from Ordinary Activities after tax (9-10)	119.61	5,372.99	160.02	1,661.79
12	Extraordinary Items (net of tax expense )	-	-	-	-
13	Net Profit/(Loss) for the period $(11+12)$	119.61	5,372.99	160.02	1,661.79
14	Share of profit/(Loss) of associate companies	(1,043.33)	-	-	-
15	Net Profit/(Loss) after taxes, minority interest and share of profit/(Loss) of associates (13+14)	(923.72)	5,372.99	160.02	1,661.79
16	Paid-up equity share capital (Face Value of Rs. 10 each)	1,249.10	1,249.10	1,249.10	1,249.10
17	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	20,473.77	10,312.37	7,077.13	6,917.11
18	Earnings Per Share of (Rs. 10 each) (not annualized)  a) Basic & Diluted	(7.40)	43.01	1.28	13.30

Select Information for the Nine Months Period Ended December 31, 2011

	·	CONSOLIDATED		STANDALONE	
	Particulars	Nine Months Period ended Dec 31, 2011	Previous Year ended March 31, 2011	Nine Months Period ended Dec 31, 2011	Previous Year ended March 31, 2011
		Audited	Audited	Audited	Audited
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	- Number of shares	6,406,943	6,421,943	6,406,943	6,421,943
	- Percentage of shareholding	51.29	51.41	51.29	51.41
2	Promoters and promoter group Shareholding				
	a) Pledged/Encumbered				
	- Number of shares	-	-	-	-
	<ul> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	-	-	-	-
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	-	-	-	-
	b) Non-encumbered				
	- Number of Shares	6,084,079	6,069,079	6,084,079	6,069,079
	<ul> <li>Percentage of shares (as a% of the total shareholding of promoter and promoter group)</li> </ul>	100.00	100.00	100.00	100.00
	<ul> <li>Percentage of shares (as a % of the total share capital of the compnay)</li> </ul>	48.71	48.59	48.71	48.59
	Particulars	Nine Months Period ended Dec 31, 2011		Nine Months Period ended Dec 31, 2011	
В	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter	-		-	
	Reveived during the quarter	14		14	
	Disposed off during the quarter	14		14	
	Remaining unresolved at the end of the quarter	-		-	

### Consolidated Notes:

- The above results were reviewed by the Audit Committee and approved at the Board Meeting held on May 2, 2012.
- The Company is engaged in the BPO business of Finance and Accounting Sector including software development and support services. Accordingly there are no separate reportable segments as per Accounting Standard 17 on "Segment Reporting" prescribed by Companies (Accounting Standards) Rules, 2006.
- a) The Company completed the merger of its indirect subsidiary i.e. HOV Services, LLC with SOURCECORP, Inc on April 29, 2011. The new name of the combined entity is SourceHOV, LLC., in which the Company's financial interest stake is 27.2%.
- b) Loss of Rs. 1,043.33 lakhs of the associate is the group's share in the aforesaid combined entity and is for the period from May 1, 2011 to Dec 31, 2011. Consequently, current year's figures are not comparable with those of the previous year.
- Previous year's figures are regrouped/rearranged wherever considered necessary to conform to current year's presentation.

- The above results were reviewed by the Audit Committee and approved at the Board Meeting held on May 2, 2012.
- The Company is engaged in the BPO business of Finance and Accounting Sector including software development and support services. Accordingly there are no separate reportable segments as per Accounting Standard 17 on "Segment Reporting" prescribed by Companies (Accounting Standards) Rules, 2006.
- a) The Company completed the merger of its indirect subsidiary i.e. HOV Services, LLC with SOURCECORP, Inc on April 29, 2011. The new name of the combined entity is SourceHOV, LLC., in which the Company's financial interest stake is 27.2%.
- Pursuant to service agreements entered in to with SourceHOV, LLC, the rates for the services rendered by the Company have been revised due to market conditions impacting the standalone financials results.
- In view of change of financial year end to calendar year resulting in current year's figures being for nine months and are therefore, not comparable with that of preivous year comprising of twelve months.
  - b) Previous year's figures are regrouped/rearranged wherever considered necessary to conform to current year's presentation.

## STATEMENT OF ASSETS AND LIABILITIES

(Rs in Lakhs)

	Particulars	CONSOI	CONSOLIDATED		STANDALONE	
		As at Dec 31, 2011	As at March 31, 2011	As at Dec 31, 2011	As at March 31, 2011	
		Audited	Audited	Audited	Audited	
Α	EQUITIES & LIABILITIES					
1	Shareholders' Fund					
	a) Share Capital	1,249.10	29,391.13	1,249.10	1,249.10	
	b) Reserves & Surplus	19,966.78	10,312.37	7,077.13	6,917.11	
	c) Money received against share warants	-	-		-	
	Sub Total Shareholders' Fund	21,215.88	39,703.50	8,326.23	8,166.21	
2	Non-current liabilities					
	a) Long-term borrowings	-	-	-	_	
	b) Deferred tax liabilities (net)	27.19	-	27.19	33.62	
	c) Other long-tern liabilities	-	=	-	-	
	d) Long-term provisions	-	-	-	-	
	Sub Total Non-current liabilities	27.19	-	27.19	33.62	
3	Current liabilities					
	a) Short-term borrowings	-	53,875.11	-	_	
	b) Trade Payables	133.61	10,355.75	92.98	51.15	
	c) Other current liabilities	836.76	1,314.47	18.63	21.78	
	d) short-term provisions	100.59	968.05	100.59	317.15	
	Sub Total Current liabilities	1,070.96	66,513.38	212.20	390.08	
	TOTAL - EQUITY AND LIABILITIES	22,314.03	106,216.89	8,565.62	8,589.91	
В	ASSETS					
1	Non-current assets					
	a) Fixed assets	126.56	10,209.86	126.56	141.02	
	b) Goodwill on consolidation	0.38	72,070.69	-	-	
	c) Non-current investments	19,190.70	-	6,554.56	7,061.56	
	d) Deferred tax assets (net)	-	413.99	-	-	
	e) Long-term loans and advances	46.00	1,091.82	45.99	45.74	
	f) Other non-current assets	330.90	407.99	330.89	330.89	
	Sub Total Non-current assets	19,694.54	84,194.36	7,058.00	7,579.21	
2	Current assets					
	a) Current investments	-	-	-	-	
	b) Inventories	-	671.96	-	-	
	c) Trade receivables	180.21	13,387.94	180.21	391.49	
	d) Cash and cash equivalents	2,375.79	4,954.14	1,261.39	568.61	
	e) Short-term loans and advances	25.31	3,001.35	27.85	43.46	
	f) Other current assets	38.18	7.14	38.17	7.14	
	Sub Total current assets	2,619.49	22,022.53	1,507.62	1,010.70	
	TOTAL - ASSETS	22,314.03	106,216.89	8,565.62	8,589.91	
		·		For, <b>HOV Service</b>	es Limited	
				Sd/-		

Sd/-Sunil Rajadhyaksha

Chairman & Executive Director

Place: Mumbai Date : May 2, 2012